



QUESTIONS FOR SMALLHOLDER FARMERS IN LIVESTOCK PRODUCTION AND MARKETING

1: MARKET CHAIN ACTORS AND THE LINKAGES

A: PRODUCTS PRODUCED

A1: What are the livestock produced in the area?

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A2: How are decisions made on which livestock to keep? Is production market driven or vice versa?.....

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B: PRODUCTION AND PRODUCTIVITY LEVELS AT FARMER LEVEL

B1: What are production arrangements for the selected commodity value chain?

	Livestock	Number of Animals	Quantity Sold per given period	Quantity (household consumption)	Prices
Livestock 1:					
Livestock 2:					
Livestock 3:					
Livestock 4:					

B2: What are the production related challenges for these animals?

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C: OUTPUT MARKET LINKAGES

C1: What are the current marketing channels or arrangements put in place for these livestock?

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C2: What are potential marketing channels or arrangements for these commodities?

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C3: When are these products marketed (times or schedules)?

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C4: What are the estimated distances to the target markets?

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C5: What are problems associated with marketing of these animals?

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E. ORGANISATIONAL CAPACITIES

E1: How are the farmers organized? Groups Individuals Associations

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E2: Are there any governance support systems in place?

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E3: What are their roles and responsibilities?

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2: BUSINESS DEVELOPMENT SERVICES (INPUTS OR SERVICES)

F: INPUT SUPPLY ARRANGEMENT

F1: What inputs are required?

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F2: Where do the smallholder farmers buy or get these inputs from?

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F3: Are these inputs accessible/ available to smallholder farmers?



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G: EXTENSION SERVICE PROVISION

G1: Who is currently offering extension support in production of these livestock?
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G2: Which advice are they receiving from these?
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G3: What are the challenges in accessing extension service?
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H: FINANCIAL PRODUCTS

H1: Are they receiving loans to support production and from who?
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H2: Are the loan provisions suitable for smallholder farmers?
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H3: What are the challenges in accessing this service?
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I: TRANSPORT SERVICES

I1: Who provides transport services for their livestock?
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I2: Are these services afforded by the smallholder farmers? If not, what are the reasons?
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I3: What are the challenges in accessing this service?
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J: INFORMATION AND COMMUNICATION SERVICES

J1: How are the smallholder farmers receiving information aimed at increasing their knowledge?
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J2: Who is providing these services?
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J3: What are the challenges in accessing this information?



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K: TECHNOLOGIES

K1: Who is providing these services?
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K2: What are the challenges in accessing these technologies?
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3: BUSINESS ENVIRONMENT

3A: AGRICULTURAL POLICIES AFFECTING PRODUCTIVITY

Are there agricultural policies affecting productivity?

3B: ROAD NETWORKS

- i. What is the status of the current road networks?
- ii. Is there support by RDC, DDF, local authorities, etc in development of roads?

3 C: GOVERNMENT SUBSIDIES

Are there any subsidies provided by the government?

3D: TRADE STANDARDS

Are the smallholder farmers meeting the trade standards?

3E: CLIMATIC CONDITIONS

Are the conditions suitable to produce these commodities?

ANNEXURE 2: QUESTIONNAIRE FOR BUYERS

1. Commodity types wanted
2. Quantity requirements.



3. Quality/grade requirements.
4. Prices offered
5. Payment arrangements
6. Logistics – transport and packaging arrangements
7. Collection points of commodities
8. Trends in marketing
9. Possibilities for contract farming arrangements with smallholder farmers.