QUESTIONS FOR SMALLHOLDER FARMERS IN LIVESTOCK PRODUCTION AND MARKETING

1: MARKET CHAIN ACTORS AND THE LINKAGES

A: PRODUCTS PRODUCED

A1: What are the livestock produced in the area?

A2: How are decisions made on which livestock to keep? Is production market driven or vice versa?

B: PRODUCTION AND PRODUCTIVITY LEVELS AT FARMER LEVEL

B1: What are production arrangements for the selected commodity value chain?

<table>
<thead>
<tr>
<th>Livestock</th>
<th>Number of Animals</th>
<th>Quantity Sold per given period</th>
<th>Quantity (household consumption)</th>
<th>Prices</th>
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<tbody>
<tr>
<td>Livestock 1:</td>
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<td>Livestock 2:</td>
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<td>Livestock 3:</td>
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<td>Livestock 4:</td>
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B2: What are the production related challenges for these animals?

C: OUTPUT MARKET LINKAGES

C1: What are the current marketing channels or arrangements put in place for these livestock?
C2: What are potential marketing channels or arrangements for these commodities?

C3: When are these products marketed (times or schedules)?

C4: What are the estimated distances to the target markets?

C5: What are problems associated with marketing of these animals?

E. ORGANISATIONAL CAPACITIES
E1: How are the farmers organized? Groups Individuals Associations

E2: Are there any governance support systems in place?

E3: What are their roles and responsibilities?

2: BUSINESS DEVELOPMENT SERVICES (INPUTS OR SERVICES)

F: INPUT SUPPLY ARRANGEMENT
F1: What inputs are required?

F2: Where do the smallholder farmers buy or get these inputs from?

F3: Are these inputs accessible/ available to smallholder farmers?
**G: EXTENSION SERVICE PROVISION**

G1: Who is currently offering extension support in production of these livestock?

G2: Which advice are they receiving from these?

G3: What are the challenges in accessing extension service?

**H: FINANCIAL PRODUCTS**

H1: Are they receiving loans to support production and from who?

H2: Are the loan provisions suitable for smallholder farmers?

H3: What are the challenges in accessing this service?

**I: TRANSPORT SERVICES**

I1: Who provides transport services for their livestock?

I2: Are these services afforded by the smallholder farmers? If not, what are the reasons?

I3: What are the challenges in accessing this service?

**J: INFORMATION AND COMMUNICATION SERVICES**

J1: How are the smallholder farmers receiving information aimed at increasing their knowledge?

J2: Who is providing these services?

J3: What are the challenges in accessing this information?
K: TECHNOLOGIES
K1: Who is providing these services?

K2: What are the challenges in accessing these technologies?

3: BUSINESS ENVIRONMENT

3A: AGRICULTURAL POLICIES AFFECTING PRODUCTIVITY
Are there agricultural policies affecting productivity?

3B: ROAD NETWORKS
   i. What is the status of the current road networks?
   ii. Is there support by RDC, DDF, local authorities, etc in development of roads?

3 C: GOVERNMENT SUBSIDIES
Are there any subsidies provided by the government?

3D: TRADE STANDARDS
Are the smallholder farmers meeting the trade standards?

3E: CLIMATIC CONDITIONS
Are the conditions suitable to produce these commodities?

ANNEXURE 2: QUESTIONNAIRE FOR BUYERS

1. Commodity types wanted
2. Quantity requirements.
3. Quality/grade requirements.

4. Prices offered

5. Payment arrangements

6. Logistics – transport and packaging arrangements

7. Collection points of commodities

8. Trends in marketing