

Job Description

JOB TITLE: Value Chain Specialist

GRADE: [insert]

PROJECT: [insert]

LOCATION: [insert]

REPORTS TO: [insert]

PREPARED BY: [insert]

DATE: [insert]

SUMMARY: The Value Chain Specialist is an integral part of the [project name] team in [country]. The project's primary focus is to sustainably reduce poverty and hunger by improving the productivity and competitiveness of value chains that offer job and income opportunities for rural households [edit as needed]. To achieve this objective, technical components will also include: [list technical components]. Value chain development is essentially concerned with sustainably catalyzing behavior change. Since this is not a fully predictable, linear process, the Value Chain Specialist must work closely with other team members to ensure components are closely tracked, lessons learned are documented, and learning is used to inform implementation changes.

ESSENTIAL DUTIES AND RESPONSIBILITIES include the following:

1. Provide technical, operational and administrative support to activities and staff of Component 1, Improving Competitiveness of Selected Value Chains [edit as needed].
2. Provide quality control and ensure timeliness of all value chain deliverables.
3. Work with stakeholders to design value chain upgrading strategies, addressing production, post-harvest, processing and marketing priorities in sustainable ways.
4. Mobilize private and public stakeholders to develop and implement competitiveness strategies that support an industry vision.
5. Support value chain development by facilitating the
 - a. identification and development of new market opportunities
 - b. upgrading of value chains
 - c. building of market linkages
 - d. support to producers to meet market requirements
 - e. strengthening of service markets, and

- f. policy/enabling environment improvements.
6. Work with regional value chain networks to identify value chain upgrading opportunities, public-private partnerships and other opportunities.
7. Provide technical support to value chain actors and potential actors in achieving value chain development goals.
8. Contribute to the overall success of the project by identifying and enhancing effective demand for financing throughout target value chains.
9. Along with project team counterparts:
 - a. ensure that activities are closely tracked to identify what is and is not working and why, and
 - b. adjust work plans as needed in response to learning to achieve deliverables defined within the annual work plans.
10. Other tasks as needed.

SUPERVISORY RESPONSIBILITIES: [insert]

QUALIFICATION REQUIREMENTS: To perform this job successfully, an individual must be able to perform each essential duty satisfactorily. The requirements listed below are representative of the knowledge, skill, and/or ability required. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

- Minimum of ten years' experience in value chain development, including experience in the target country and value chains.
- Bachelor's degree required in international development, agriculture, finance, economics or other related field; master's degree preferred.
- Proven experience in program design/development.
- Demonstrated commitment to learning, innovation, and staff mentoring.
- Strong verbal and written skills in English are required; knowledge of [language] is preferred.
- Demonstrated excellence in oral, written and reading comprehension abilities.
- Ability to work with and motivate private- and public-sector actors.
- Ability to work independently and as part of a team in a fast-paced environment.
- Ability and willingness to travel (up to XX%) throughout the country.
- EOE/AA